

CHAPTER 60

SALE OF TIMBER

State/Cnty PROSPECTUS INCLUSIONS

A prospectus and maps of the tract or tracts should be prepared for each timber sale. Items that should be covered are as follows:

- Map of sale area
- Tract number and sale location
- Description of the stumpage being offered
- Cutting specifications
- Slash disposal requirements
- Scaling method
- Table of weight conversions by species (can also be placed in the sale contract)
- Minimum acceptable bid (advertised value-optional)
- Bid bond requirements and notice that it will be forfeited upon failure to sign contract
- Performance bond requirements
- Damages provisions
- Stumpage payment provisions, including extension increase policy for scaled and lump sum sales
- Bid opening date and place
- The phrase "Any and all bids may be rejected"
- Contract acceptance and signing dates and a sample copy is available upon request
- Contract period
- Contract may contain additional provisions
- Certification of Worker's Compensation required
- The phrase "Contracts may not be assigned"
- Variable utilization bid
- Logging site and road restoration
- Utilization standards
- Special BMP requirements
- Any other provision that might influence bidding

State Training Requirement – Logging contractor (not necessarily the purchaser if subcontracted) must document compliance with Wisconsin SFI training standard. (See page 63-5 for more information.)

State Prospective purchasers should be furnished Timber Sale Bid, Form [2400-49](#), along with the prospectus.

State/Cnty Contractor Information and Work Sheet

Some form of a contractor information and work sheet should be included in the prospectus for all variable utilization sales. It should contain enough information so that a contractor can easily work out a bid for any acceptable utilization category. The format of a contractor information sheet will be dictated by the individual needs of each property.

Variable Utilization Prospectus Display

When listing advertised values for variable utilization sales, the equivalent advertised value per cord is that value which would yield a total species value equal to the total advertised value for the species.

See the appendix for a sample of a prospectus and map.